Board Directors Meeting

Monday, March 13, 2023

4:00 p.m.

Location:
United Way – Ryder Room
3250 S.W. 3rd Avenue (Coral Way)
The public is allowed to comment on a specific agenda item but must register with the Clerk of the Board prior to being allowed to comment.
5:00 p.m.  **Program Services and Childhood Health Committee Report**

Pamela Hollingsworth  
_Committee Chair_

**Resolution 2023-32:** Authorization to negotiate and execute contracts with six providers, identified herein, to deliver comprehensive school-based health services, in a total amount not to exceed $16,250,000.00, for a term of 12 months, commencing July 1, 2023, and ending June 30, 2024, subject to funding appropriations; and also, to request authorization to use funds from this initiative to leverage federal funding through the Low-Income Pool program (LIP). *(Pgs. 18-21)*

**Resolution 2023-33:** Authorization to enter into a purchase agreement with University of Miami Department of Pediatrics to support the Pediatric Mobile Clinic in providing comprehensive health services throughout Miami-Dade County, in a total amount not to exceed $100,000.00, for a term of 12 months, commencing July 1, 2023, and ending on June 30, 2024. *(Pgs. 22-24)*

**Resolution 2023-34:** Authorization to negotiate and execute a contract with Miami Lighthouse for the Blind and Visually Impaired, Inc., for a comprehensive vision program, for a term of 12 months, commencing July 1, 2023, and ending June 30, 2024, in a total amount not to exceed $500,000.00. *(Pgs. 25-26)*

**Resolution 2023-35:** Authorization to negotiate and execute contracts with three providers, identified herein, to deliver oral health preventive services, in a total amount not to exceed $548,014.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. *(Pgs. 27-28)*

**Resolution 2023-36:** Authorization to negotiate and execute a contract with the Public Health Trust of Miami-Dade County, d/b/a Jackson Health System, in partnership with the University of Miami Miller School of Medicine, to implement Miami’s Injury Free Coalition for Kids, in a total amount not to exceed $445,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. *(Pgs. 29-31)*

**Resolution 2023-37:** Authorization to amend resolution #2022-61 and the current funder collaboration agreement with Key Biscayne Community Foundation, with a contract term of October 1, 2022, to September 2023, to increase the contract amount by $75,000.00 for the launch of an additional Fab Lab Miami site, for a new total contract amount not to exceed $200,000.00. Additionally, authorization to renew, negotiate and execute a contract with Key Biscayne Community Foundation, in an amount not to exceed $125,000.00, for the contract term October 1, 2023, to September 30, 2024. *(Pgs. 32-35)*

5:40 p.m.  **Board Retreat Summary**

Pamela Hollingsworth  
_Vice-Chair_

K Lori Hanson, Ph.D.  
_Chief of Research, Evaluation & Strategic Planning_

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5:55 p.m.  **CEO Report**

- *Monthly Media Report (36-43)*
- *Financial Disclosure – due by July 1, 2023*
- *Board of Directors Site Visits:*
  - April 12, 2023; 3:00 p.m. - 4:00 p.m.
    YMCA of South Florida
    Shenandoah Elementary, 1023 SW 21 Avenue, Miami, FL
- *Champions for Children April 27, 2023*
  Double Tree by Hilton Miami Airport & Convention Center
  711 NW 72nd Avenue, Miami, FL 33126
- *Young Talent Big Dreams Finals – Saturday, May 13, 2023 @7:00p.m. Miracle Theatre 280 Miracle Mile Coral Gables, FL 33134*

6:00 p.m.  **Adjourn**

**Reminder:**

Next Board Meeting: *Monday, April 17, 2023*

The public is allowed to comment on a specific agenda item but must register with the Clerk of the Board prior to being allowed to comment.
These actions were taken by the Board of Directors of The Children’s Trust meeting held on January 23, 2023, with a quorum of members physically present and some members attending virtually:

Please note that the number of board members fluctuate based on arrival and departure of some of them throughout the meeting.

Motion to approve the November 14, 2022, Board minutes summaries was made by Pamela Hollingsworth and seconded by Mark Trowbridge. Motion passed unanimously, 20-0.

Motion to approve the Re-Appointment of Edward Abraham as an At-Large board member for a second term of another two years expiring March 15, 2025 was made by Daniel Bagner and seconded by Pamela Hollingsworth. Motion passed unanimously, 20-0.

Finance & Operations Committee Report

Resolution 2023-17: Motion to approve the resolution was made by Norman Gerstein and seconded by Annie R. Neasman. Authorization to release competitive solicitations, in alignment with the board’s strategic priorities and projected available funding, across multiple investment areas with funding cycles that have ended or are ending within the 2022-2023 fiscal year. Motion passed unanimously, 20-0.

Resolution 2023-18: Motion to approve the resolution was made by Mary Donworth and seconded by Javier Reyes. Authorization to release multiple competitive solicitations that support the infrastructure of The Children’s Trust. Motion passed unanimously, 20-0.

Resolution 2023-19: Motion to approve the resolution was made by Norman Gerstein and seconded by Mark Trowbridge. Authorization to expend up to $49,999.00 for Kaufman, Rossin & Co. to act as technical advisors for a term of 10 months, commencing retroactively on December 1, 2022, and ending September 30, 2023. Motion passed unanimously, 20-0.

Program Services & Childhood Health Committee Report

Resolution 2023-20: Motion to approve the resolution was made by Daniel Bagner and seconded by Lourdes P. Gimenez. Authorization to negotiate and execute contracts with the Early Learning Coalition of Miami-Dade/Monroe, Miami-Dade County Community Action and Human Services Department, and the United Way of Miami-Dade, for local match funding for the federal Early Head Start-Child Care Partnership (EHS-CCP) grant, in a total amount not to exceed $2,270,000.00, for a term of 12 months, commencing October 1, 2023 and ending September 30, 2024. Motion passed, 17-0. Recusals by Gilda Ferradaz, Mary Donworth and Pamela Hollingsworth.

Resolution 2023-21: Motion to approve the resolution was made by Mary Donworth and seconded by Mindy Grimes-Festge. Authorization to negotiate and execute a contract with the Early Learning Coalition of Miami-Dade/Monroe (ELC) for local match funding for the State of Florida School Readiness Program Match grant, in a total amount not to exceed $1,230,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. Motion passed, 18-0. Recusal by Pamela Hollingsworth, and Gilda Ferradaz.
Resolution 2023-22: Motion to approve the resolution was made by Norman Gerstein and seconded by Maria Norton. Authorization to negotiate and execute contract renewals with six providers, identified herein, for early childhood community research demonstration projects within high-need communities, in a total amount not to exceed $1,939,358.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024, with two remaining contract renewals. Motion passed, 17-0. Recusal by Pamela Hollingsworth, Daniel Bagner, and Gilda Ferradaz.

Resolution 2023-23: Motion to approve the resolution was made by Lourdes P. Gimenez and seconded by Daniel Bagner. Authorization to: 1) negotiate and execute a single source contract with Miami-Dade Family Learning Partnership for expanded Reach Out and Read early literacy programming, in a total amount not to exceed $700,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024; 2) amend resolution # 2022-50 and the current contract for services from October 1, 2022 to September 30, 2023, to add $200,000.00, for a new total amount not to exceed $555,664.00; and 3) enter into a research and evaluation agreement as part of a collaborative research effort, in a total amount not to exceed $50,000.00, for a term of 12 months, commencing retroactively on January 1, 2023 and ending December 31, 2023. Motion passed, 19-0. Recusal by Pamela Hollingsworth.

Resolution 2023-24: Motion to approve the resolution was made by Mary Donworth and seconded by Lourdes P. Gimenez. Authorization to amend Resolution # 2023-48 and the current contracts with the Miami-Dade Family Learning Partnership, Inc. and All in One Mail Shop, Inc. d/b/a All in One Direct Marketing Solutions for services from October 1, 2022 to September 30, 2023 for the support and maintenance of a birth to five book club, to (i) add $285,000.00 for Haitian-Creole book purchases, accompanying guide development and translation, and related purchase and fulfillment costs, (ii) add $15,000.00 for outreach and community engagement activities for Haitian American families, for a new total amount not to exceed $2,617,239.00. Further, authorization to approve a budget amendment to increase the Book Club budget and allocate these funds in the appropriate budget line. Motion passed, 18-0. Recusal by Pamela Hollingsworth, and Daniel Bagner.

Resolution 2023-25: Motion to approve the resolution was made by Norman Gerstein and seconded by Clara Lora Ospina. Authorization for a procurement waiver from the formal competitive procurement process to award a total amount not to exceed $27,890,000.00 for the delivery of integrated child care quality improvement services described below. The total amount includes $14,900,000.00 to negotiate and execute through multiple contracts with providers, identified herein, and $12,990,000.00 for The Children’s Trust to encumber in purchase orders for educator scholarship payments, salary supplement payments to early learning educators, and high-quality tiered payment differentials to providers, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. Motion passed, 17-0. Recusal by Pamela Hollingsworth, Mary Donworth, and Gilda Ferradaz.

Resolution 2023-26: Motion to approve the resolution was made by Lourdes P. Gimenez and seconded by Gilda Ferradaz. Authorization to negotiate and execute a contract with Redlands Christian Migrant Association (RCMA) for local match funding to draw down federal-state funds to subsidize early childcare, in a total amount not to exceed $102,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. Motion passed unanimously, 20-0.

Resolution 2023-27: Motion to approve the resolution was made by Norman Gerstein and seconded by Karen Weller. Authorization to negotiate and execute a contract with the University of Miami-Nova Southeastern University (UM-NSU) Center for Autism and Related Disabilities (CARD) for autism spectrum disorders (ASD) diagnostic evaluation services, in a total amount not to exceed $264,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. Motion passed unanimously, 20-0.
Resolution 2023-28: Motion to approve the resolution was made by Lourdes P. Gimenez and seconded by Daniel Bagner. Authorization to negotiate and execute a contract renewal with the University of Miami Miller School of Medicine (UM) in an amount not to exceed $1,500,000.00 for comprehensive early intervention services for children with mild developmental delays who do not meet eligibility requirements for the Individuals with Disabilities Education Act (IDEA) parts B or C, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. Motion passed unanimously, 20-0.

Resolution 2023-29: Motion to approve the resolution was made by Karen Weller and seconded by Gilda Ferradaz. Authorization to amend resolution #2022-24 and the current contract with United Way of Miami-Dade for services from October 1, 2022 to September 30, 2023 to increase the contract amount by $100,000.00, for a new total contract amount of $1,100,000.00 for the purpose of supporting staff retention. Motion passed, 19-0. Recusal by Mary Donworth.

The meeting adjourned at 4:43 p.m.
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-30

Strategic Plan Priority Investment Area: Community Awareness & Advocacy: Public Awareness & Program Promotion.

Strategic Plan Headline Community Results: This investment supports all headline community results.

Recommended Action: Authorization to negotiate and execute contract renewals for advertising creative, media buying, and community outreach services, in a combined total amount not to exceed $2,115,000.00, for a term of 12 months, commencing October 1, 2023, and ending on September 30, 2024, with no remaining renewals.

Budget Impact: Funding in the amount of $2,115,000.00 for this resolution is projected to be available in FY 2023-2024.

Description of Services: The three agencies listed below provide advertising creative, media buying, and community outreach services for marketing campaigns related to The Children's Trust’s branding, signature events, and the promotion of funded programs in areas such as literacy, early childhood development, children's health, after-school, summer learning, youth enrichment, quality child care, parenting, and adoption.

Agencia Central LLC provides creative services related to marketing and advertising, including but not limited to graphic design and the development and execution of effective trilingual advertising campaigns. This includes creating broadcast, print, outdoor, and digital media elements for multimedia public awareness, branding, and marketing campaigns. These campaigns are related to The Children's Trust’s signature events and promotion of funded programs and initiatives. Agencia Central LLC has provided creative services for The Book Club, Thrive by 5, Parent Club, the 20th Anniversary campaign, and other Trust campaigns and initiatives in the current fiscal year.

WOW Factor Marketing Group purchases media buys with television and radio broadcasting stations, print, digital, and/or outdoor media. The media buys include:

1. Obtaining and analyzing data and research to develop a comprehensive media plan best suited to successfully delivering messages for the programs and initiatives being promoted.
2. Negotiating best rates and additional benefits on multiple media platforms, such as no-cost tv/radio spots, print/digital ads, and/or additional outdoor media spaces.
3. Paying selected and approved media.
4. Reconciling monthly/annual buys by analyzing results on a case-by-case basis to determine if goals were achieved and contractual obligations were met while obtaining "added value" benefits, including additional advertising given at no cost.

Armstrong Creative develops and executes:

1. A multilayered faith-based community outreach strategy in Miami-Dade County involving approximately 80 houses of worship.
2. Targeted media buying on urban media outlets.
3. Other outreach services specific to the African American community.
Additionally, Armstrong manages Haitian Creole marketing and outreach efforts, which include negotiating discounted media buys with targeted Haitian Creole television and radio broadcasting stations and other Haitian Creole media as needed; and providing community outreach specific to the Haitian Creole-speaking community.

Funding for these services is projected in both the Communications and Parenting budgets for FY 2023-2024. Each agency is recommended for renewal as follows:

<table>
<thead>
<tr>
<th>Agency</th>
<th>Communications Budget</th>
<th>Book Club Budget</th>
<th>Funding Not to Exceed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agencia Central, LLC</td>
<td>$390,000.00</td>
<td>$50,000.00</td>
<td>$440,000.00</td>
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<tr>
<td>WOW Factor Marketing Group</td>
<td>$1,125,000.00 ($75,000.00 decrease)</td>
<td>$50,000.00</td>
<td>$1,175,000.00</td>
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<tr>
<td>Armstrong Creative</td>
<td>$325,000.00 ($75,000.00 increase)</td>
<td>$175,000.00 ($100,000.00 increase)</td>
<td>$500,000.00</td>
</tr>
<tr>
<td>Total</td>
<td>$1,840,000.00</td>
<td>$275,000.00</td>
<td>$2,115,000.00</td>
</tr>
</tbody>
</table>

The Book Club budget (within the Parenting budget) supports the marketing and advertising efforts for The Children’s Trust Book Club. The $100,000.00 increase supports the significant additional direct community outreach efforts led by Armstrong Creative as part of the recently approved Book Club expansion engagement initiative in the Haitian American community. The shift of $75,000.00 from WOW Factor Marketing Group to Armstrong Creative will support the increase in direct costs of media purchases in the African American and Haitian communities that have grown exponentially. This adjustment will not increase the Communications budget.

**Background:** On February 18, 2020, The Children’s Trust board approved the funding recommendations from the competitive requests for proposals, RFPs #2020-01 and 2020-02, for a five-year funding cycle, following a comprehensive review process. On January 18, 2022, by resolution #2022-20 the board approved the renewal of these contracts for FY 22-23. The total funding amount requested for the Communications budget this year is at the same level as FY 22-23. All communication efforts are ongoingly evaluated.

All three agencies have demonstrated proven knowledge in their respective areas and have consistently delivered excellent results.

**Geographic Area:** Countywide

The foregoing recommendation was offered by ________________ who moved its approval. The motion was seconded by ________________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution this **13th day of March 2023**.
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-31

Strategic Plan Priority Investment Area: Multiple priority investment areas.

Strategic Plan Headline Community Results: This investment supports all headline community results.

Recommended Action: Authorization to amend resolutions # 2022-36, # 2022-37, 2022-38, #2022-39, #2022-45, # 2022-46, # 2022-47, # 2022-56; and to execute contract amendments with 89 programs across various initiatives identified herein to provide a one-time increase in funding, in a total amount not to exceed $3,090,956.00, to assist in their retention of staff, cover increased costs of program operations, and extend the contract period of the year-round Youth Development (YD) contracts to no later than August 14, 2023, to be in alignment with the new YD funding cycle, which will begin on August 15, 2023. Authorization to amend the current FY 2022-2023 budget to increase the total allocations of Youth Development, Parenting, and Family & Neighborhood Partnerships to accommodate the increases in funding.

Budget Impact: Funding in the amount of 3,090,956.00 for this resolution was allocated for FY 2021-2022 and requires a budget amendment for FY 2022-2023.

Approval of this resolution will amend the following previously approved board resolutions:

- Injury Prevention – Resolution # 2022-36, approved on March 22, 2022
- Benefits Enrollment – Resolution # 2022-37, approved on March 22, 2022
- Youth Development (YD): K-5 – Resolution # 2022-38, approved on April 22, 2022
- YD: 6-12 – Resolution # 2022-39, approved on April 22, 2022
- Parenting: General – Resolution # 2022-45, approved on May 16, 2022
- Parenting: Family Strengthening – Resolution # 2022-46, approved on May 16, 2022
- Parenting: Parent Club – Resolution # 2022-47, approved on May 16, 2022
- Family & Neighborhood Support Partnerships: Resolution # 2022-56, approved on June 13, 2022

Approval of this resolution will amend the FY 2022-2023 budget with following adjustments:

- Youth Development (K-5 & 6-12): Increase total allocation to accommodate additional funds requested to be allocated in the chart below.
- Parenting (Parent Club & Family Strengthening): Increase total allocation to accommodate additional funds requested to be allocated in the chart below.
- Family & Neighborhood Support Partnerships (Partnerships): Increase total allocation to accommodate additional funds requested to be allocated in the chart below. Additionally, to add funds needed to total initiative allocation to support the pooled family stabilization purchase order, previously approved in Resolution number 2022-56.
Specifically, the Youth Development, Parenting, and Family & Neighborhood Support Partnerships resolutions authorized the president & CEO to approve contract renewals with the providers identified in the table below. All programs are recommended for this one-time grant of additional funding to go toward the current contract year (2022-2023) to cover expenses related to the increased costs to retain staff, increase costs to maintain high quality program operations and, for the Youth Development contracts, to cover costs associated with a two-week extension of the contract term (to August 14) that is likewise being requested in this resolution. The Youth development initiative contracts operate on an August 1 contract start date, while all other initiatives have contract terms that begin on October 1.

<table>
<thead>
<tr>
<th>Agency</th>
<th>Initiative</th>
<th>Additional Amount Not to Exceed</th>
<th>Current Contract Amount</th>
<th>New Contract Amount Not to Exceed</th>
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</thead>
<tbody>
<tr>
<td>Advocate Program, Inc.</td>
<td>Partnerships</td>
<td>$50,000.00</td>
<td>$650,000.00</td>
<td>$700,000.00</td>
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<tr>
<td>Amour Dance Theatre Inc.</td>
<td>Youth Development: k-5</td>
<td>$29,180.00</td>
<td>$1,010,000.00</td>
<td>$1,039,180.00</td>
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<td><strong>Arts for Learning/Miami, Inc.</strong></td>
<td>Youth Development: k-5</td>
<td>$20,000.00</td>
<td>$243,450.00</td>
<td>$263,450.00</td>
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<td>Ayuda, Inc.</td>
<td>Youth Development: k-5</td>
<td>$17,607.00</td>
<td>$237,692.00</td>
<td>$255,299.00</td>
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<td><strong>Be Strong International, Inc.</strong></td>
<td>Youth Development: 6-12</td>
<td>$11,200.00</td>
<td>$200,000.00</td>
<td>$211,200.00</td>
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<td><strong>Belafonte TACOLCY Center, Inc.</strong></td>
<td>Youth Development: k-5</td>
<td>$32,745.00</td>
<td>$211,773.00</td>
<td>$244,518.00</td>
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<td>Boys &amp; Girls Club of Miami-Dade, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$15,024.00</td>
<td>$512,725.00</td>
<td>$527,749.00</td>
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<td>Boys and Girls Clubs of Miami-Dade, Inc.</td>
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<td>$50,652.00</td>
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<td>$525,652.00</td>
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<td>Carlmar, Inc. d.b.a. Town Center Preschool</td>
<td>Youth Development: k-5</td>
<td>$38,408.00</td>
<td>$207,316.00</td>
<td>$245,724.00</td>
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<td>Casa Valentina</td>
<td>Youth Development: 6-12</td>
<td>$7,306.00</td>
<td>$195,262.00</td>
<td>$202,568.00</td>
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<td>Catholic Charities of The Archdiocese of Miami, Inc.</td>
<td>Parenting</td>
<td>$20,200.00</td>
<td>$448,006.00</td>
<td>$468,206.00</td>
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<td>CCDH, Inc. d/b/a The Advocacy Network on Disabilities</td>
<td>Partnerships</td>
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<td>$1,050,000.00</td>
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<td>Centro Mater Childcare Services, Inc.</td>
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<td>$160,684.00</td>
<td>$1,213,855.00</td>
<td>$1,374,539.00</td>
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<td>Agency</td>
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<td>City of Hialeah</td>
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<td>$60,780.00</td>
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<td>$7,971.00</td>
<td>$371,089.00</td>
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<td>City of Miami Gardens</td>
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<td>$37,616.00</td>
<td>$282,150.00</td>
<td>$319,766.00</td>
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<td>City of North Bay Village</td>
<td>Youth Development: k-5</td>
<td>$7,522.00</td>
<td>$169,252.00</td>
<td>$176,774.00</td>
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<td>City of North Miami Beach</td>
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<td>$0.00</td>
<td>$336,938.00</td>
<td>$336,938.00</td>
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<td>**CMB Visions Unlimited, Inc.</td>
<td>Youth Development: k-5</td>
<td>$24,434.00</td>
<td>$387,266.00</td>
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<td>Coalition of Florida Farmworker Organizations, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$25,509.00</td>
<td>$146,841.00</td>
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<td>Coalition of Florida Farmworker Organizations, Inc.</td>
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<td>$21,757.00</td>
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<td>Community Coalition Inc.</td>
<td>Youth Development: k-5</td>
<td>$21,028.00</td>
<td>$205,774.00</td>
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<td>**Concerned African Women, Inc.</td>
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<td>$58,210.00</td>
<td>$830,583.00</td>
<td>$888,793.00</td>
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<td>Concerned African Women, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$17,408.00</td>
<td>$193,418.00</td>
<td>$210,826.00</td>
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<td>Dave and Mary Alper Jewish Community Center, Inc.</td>
<td>Youth Development: k-5</td>
<td>$106,907.00</td>
<td>$403,887.00</td>
<td>$510,794.00</td>
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<td>**Easter Seals South Florida, Inc.</td>
<td>Youth Development: k-5</td>
<td>$88,278.00</td>
<td>$292,078.00</td>
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<td>**Easter Seals South Florida, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$70,226.00</td>
<td>$504,019.00</td>
<td>$574,245.00</td>
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<td>Educate Tomorrow</td>
<td>Youth Development: k-5</td>
<td>$19,584.00</td>
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<td>Agency</td>
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<td>Additional Amount Not to Exceed</td>
<td>Current Contract Amount</td>
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<tr>
<td><strong>Educate Tomorrow</strong></td>
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<td>$2,280.00</td>
<td>$285,600.00</td>
<td>$287,880.00</td>
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<td>Excel Kids Academy, Inc.</td>
<td>Youth Development: k-5</td>
<td>$52,324.00</td>
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<td>**Family &amp; Children Faith Coalition, Inc.</td>
<td>Youth Development: k-5</td>
<td>$23,776.00</td>
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<td>Youth Development: 6-12</td>
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<td>Family Action Network Movement, Inc.</td>
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<td>$9,784.00</td>
<td>$278,355.00</td>
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<td>Family Action Network Movement, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$5,506.00</td>
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<td>Federation of Families, Miami-Dade Chapter Inc.</td>
<td>Youth Development: 6-12</td>
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<td>Fit Kids of America</td>
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<td>$65,722.00</td>
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<td>FIU Board of Trustees</td>
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<td>FIU Board of Trustees - Center for Children &amp; Families - Triple P</td>
<td>Parenting: Parent Club</td>
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<td>Foundation of Community Assistance and Leadership, Inc.</td>
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<td>Future Leaders Academy Of Kendall, Corp.</td>
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<td>Girl Power Rocks, Inc.</td>
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<td>New Contract Amount Not to Exceed</td>
</tr>
<tr>
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<tr>
<td>Hosanna Community Foundation</td>
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<td>Jessie Trice Community Health Center, Inc.</td>
<td>Benefits Enrollment</td>
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<td>$385,080.00</td>
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<td>Kayleen's Learning Center Corp.</td>
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<td>$65,625.00</td>
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<tr>
<td>Kids Learning Center of South Dade III, Inc.</td>
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<td>$38,734.00</td>
<td>$387,338.00</td>
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<td>Kids Learning Center of South Dade, Inc</td>
<td>Youth Development: k-5</td>
<td>$28,188.00</td>
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<tr>
<td>Kidworks, USA, Inc.</td>
<td>Youth Development: k-5</td>
<td>$50,554.00</td>
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<td>Knowledge Builders of Florida, Inc.</td>
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<td>$149,177.00</td>
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<td>La Viña del Señor, Inc./Kidz XL Sports</td>
<td>Youth Development: k-5</td>
<td>$21,548.00</td>
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<tr>
<td>Leadership Learning Center at Saint John Bosco, Inc.</td>
<td>Youth Development: k-5</td>
<td>$21,698.00</td>
<td>$496,519.00</td>
<td>$518,217.00</td>
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<td>Leadership Learning Center at Saint John Bosco, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$15,697.00</td>
<td>$384,913.00</td>
<td>$400,610.00</td>
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<td>Llirraf'O, Inc. d.b.a. O’Farrill Learning Center</td>
<td>Youth Development: k-5</td>
<td>$25,484.00</td>
<td>$235,988.00</td>
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<td>Miami Dade County - Recreation and Open Spaces</td>
<td>Youth Development: k-5</td>
<td>$23,120.00</td>
<td>$938,791.00</td>
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<td>Miami Dance Project, Inc</td>
<td>Youth Development: 6-12</td>
<td>$8,586.00</td>
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<td>Miami-Dade Family Learning Partnership Inc.</td>
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<td>Initiative</td>
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<td>Current Contract Amount</td>
<td>New Contract Amount Not to Exceed</td>
</tr>
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<td>Overtown Youth Center, Inc.</td>
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<td>$35,166.00</td>
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<td>Parent To Parent of Miami Inc.</td>
<td>Parenting</td>
<td>$45,000.00</td>
<td>$794,208.00</td>
<td>$839,208.00</td>
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<td>**PEACE CDC, Inc.</td>
<td>Youth Development: k-5</td>
<td>$9,246.00</td>
<td>$498,246.00</td>
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<td>**PEACE CDC, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$8,632.00</td>
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<td>Prosperity Social &amp; Community Development Group, Inc.</td>
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<td>Injury Prevention</td>
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<td>**Recapturing the Vision International, Inc.</td>
<td>Youth Development: k-5</td>
<td>$181,135.00</td>
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<td>**Recapturing the Vision International, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$36,615.00</td>
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<td>$218,397.00</td>
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<td>Sanrau Corp. d.b.a. Lago Mar Pre-School</td>
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<td>$9,312.00</td>
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<td>Sunflowers Academy, Inc.</td>
<td>Youth Development: k-5</td>
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<td>$499,929.00</td>
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<td>Teen Up-ward Bound, Inc.</td>
<td>Youth Development: k-5</td>
<td>$39,659.00</td>
<td>$281,803.00</td>
<td>$321,462.00</td>
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<td>The Arc of South Florida</td>
<td>Youth Development: k-5</td>
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<td>$1,228,703.00</td>
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<tr>
<td>The Arc of South Florida</td>
<td>Youth Development: 6-12</td>
<td>$53,872.00</td>
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<tr>
<td>The Children's Village d.b.a. The Resource Room</td>
<td>Youth Development: 6-12</td>
<td>$38,704.00</td>
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<tr>
<td>The Children's Village d.b.a. The Resource Room</td>
<td>Youth Development: k-5</td>
<td>$48,125.00</td>
<td>$211,511.00</td>
<td>$259,636.00</td>
</tr>
<tr>
<td>**The Liberty City Optimist Club of Florida, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$7,904.00</td>
<td>$217,179.00</td>
<td>$225,083.00</td>
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<tr>
<td>**The Liberty City Optimist Club of Florida, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$7,904.00</td>
<td>$217,179.00</td>
<td>$225,083.00</td>
</tr>
<tr>
<td>Agency</td>
<td>Initiative</td>
<td>Additional Amount Not to Exceed</td>
<td>Current Contract Amount</td>
<td>New Contract Amount Not to Exceed</td>
</tr>
<tr>
<td>--------------------------------------------</td>
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<td>-------------------------</td>
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</tr>
<tr>
<td><strong>The Miami Children's Museum, Inc.</strong></td>
<td>Youth Development: k-5</td>
<td>$ 70,829.00</td>
<td>$637,002.00</td>
<td>$707,831.00</td>
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<tr>
<td><strong>The Young Men's Christian Association of Greater Miami</strong></td>
<td>Youth Development: k-5</td>
<td>$152,478.00</td>
<td>$1,344,346.00</td>
<td>$1,496,824.00</td>
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<tr>
<td>Thumbelina Learning Center Corporation</td>
<td>Youth Development: k-5</td>
<td>$ 21,724.00</td>
<td>$404,346.00</td>
<td>$426,070.00</td>
</tr>
<tr>
<td>Thumbelina Learning Center II</td>
<td>Youth Development: k-5</td>
<td>$ 12,151.00</td>
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</tr>
<tr>
<td>Tiger and Dragon Group, Inc.</td>
<td>Youth Development: k-5</td>
<td>$ 23,144.00</td>
<td>$231,464.00</td>
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<tr>
<td>Tiger and Dragon Group, Inc.</td>
<td>Youth Development: 6-12</td>
<td>$ 3,266.00</td>
<td>$63,676.00</td>
<td>$66,942.00</td>
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<tr>
<td>Tiny Town Day Care Center, Inc. d.b.a Kids Paradise Childcare &amp; Learning Center</td>
<td>Youth Development: k-5</td>
<td>$35,617.00</td>
<td>$174,098.00</td>
<td>$209,715.00</td>
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<tr>
<td><strong>Urgent, Inc.</strong></td>
<td>Youth Development: k-5</td>
<td>$43,585.00</td>
<td>$197,238.00</td>
<td>$240,823.00</td>
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<td><strong>Urgent, Inc.</strong></td>
<td>Youth Development: 6-12</td>
<td>$27,739.00</td>
<td>$592,207.00</td>
<td>$619,946.00</td>
</tr>
</tbody>
</table>

*Note: ** Denotes year-round Youth Development programs NOT being extended through August 14, 2023.*

**Background:** During contract negotiations for approved contract renewals, many providers expressed concerns about their ability to recruit and maintain staff while mitigating the fiscal impact on day-to-day program operations. The programs listed above indicated that they had additional needs that could not be covered within their existing budgets. Trust staff met with each of the providers to review current budgets to determine if the needs could be met without additional funds. As a result of these negotiations and budget review meetings, the above funding increases are recommended for these contracts. These numbers align with the budget analyses conducted by Trust finance and programs staff of providers’ historical expenditures and their unit costs.

**Geographic Area:** Countywide.
The foregoing recommendation was offered by __________ who moved its approval. The motion was seconded __________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this 13th day of March 2023.

THE CHILDREN'S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY __________________________

SECRETARY

Approved by County Attorney for form and legal sufficiency _____________________
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-32

<table>
<thead>
<tr>
<th>Strategic Plan Priority Investment Area: Health and Wellness: Comprehensive School-based Health.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Plan Headline Community Results: Children regularly access medical, dental and behavioral health care; students are succeeding academically; children meet recommended levels of physical activity; children behave appropriately in schools, homes and communities; and youth successfully transition to adulthood.</td>
</tr>
<tr>
<td>Recommended Action: Authorization to negotiate and execute contracts with six providers, identified herein, to deliver comprehensive school-based health services, in a total amount not to exceed $16,250,000.00, for a term of 12 months, commencing July 1, 2023, and ending June 30, 2024, subject to funding appropriations; and also, to request authorization to use funds from this initiative to leverage federal funding through the Low-Income Pool program (LIP).</td>
</tr>
<tr>
<td>Budget Impact: Funding in the amount of $16,250,000.00 is allocated for FY 2022-2023 and is projected to be available in FY 2023-2024. There is no budget impact for LIP.</td>
</tr>
</tbody>
</table>

Description of Services: The overarching goal of school-based health services is to improve access to quality health care by delivering essential services in schools and to make referrals to community providers for follow-up services, as needed. Services promote a healthy school environment that identifies, prevents, and remedies student health problems.

The school health program is implemented in collaboration with Miami-Dade County Public Schools (M-DCPS) and the Florida Department of Health in Miami-Dade County. It is provided in 145 school health suites across 141 M-DCPS schools with a collective student population of nearly 108,000. School health teams include:

- 17 social workers.
- 40 mental health professionals.
- Six advanced registered nurse practitioners (ARNP).
- 70 registered nurses (RN).
- 115 licensed practical nurses (LPN).
- 16 health aides/medical assistants.

High school sites are staffed with RNs with required bachelor’s degrees. Most middle schools are staffed by a pool of nurses, including one RN assigned to two schools and an LPN. Some middle schools with more significant needs are staffed with a full-time RN. Each elementary school is assigned one full-time LPN supported by a rotating RN who provides ongoing consultation, review of clinical notes, observations of LPN encounters, and shadowing.

Essential nursing care, disease prevention and health promotion activities provided include:

- basic nursing services;
- medication administration and assistance with self-administration;
- chronic disease management, including one-on-one education for children with chronic conditions such as asthma, diabetes, severe allergies, seizures and sickle cell;
• state-mandated screenings for vision and Body Mass Index (BMI);
• oral health risk assessment, health education and disease prevention counseling based on individual health needs, as well as fluoride varnish application if requested; and
• referral and connection of families with needed community services and resources, including other programs funded by The Children’s Trust.

Behavioral health services are delivered within a multi-tier model of services that includes schoolwide and small group interventions, as well as more intensive, individualized interventions when indicated. To ensure successful implementation, school administrators and staff are involved in planning and conducting interventions.

Key mental health and social work services include:
• screenings for developmental, social, emotional and behavioral well-being for early identification of students with developmental, mental health or behavioral concerns;
• timely and responsive assessment and intervention services for students who may be put at-risk by social determinants of health, as well as students with existing developmental and behavioral concerns;
• individual, group and family counseling to address specific problems interfering with student functioning and well-being;
• risk reduction for vulnerable students by promoting awareness, responding to crises, and assisting schools in reinstating a state of functional safety and security; and
• schoolwide preventive education and supports that promote a healthy school climate.

The Low-Income Pool program (LIP) comprises a broad allotment of state and federal funding primarily through intergovernmental transfers from local governments, matched by federal funds through the Agency for Healthcare Administration (ACHA). The LIP’s objective is to ensure continued government support for health care services for uninsured and underinsured populations. Based on state appropriations of LIP, a percentage of the contracted amount from the four Federal Qualified Health Centers (FQHCs) may be used to draw down LIP funding, through agreements between The Children’s Trust and AHCA on behalf of these FQHCs. These contracts will be used as leverage to draw down the LIP funding to Miami-Dade County’s most vulnerable populations. This funding will be used exclusively to provide health services for children in Miami-Dade County. The funded FQHCs, a federal designation for community-based health care providers funded to provide primary care services in underserved areas, are Borinquen Health Care Centers, Citrus Health Network, and Jessie Trice Community Health Center. Last year this arrangement drew down more than 2.2 million dollars. In addition, school health providers are required to bring at least a 10 percent match to The Children’s Trust funding.

The following table shows the agencies recommended for renewal, as well as the number of schools and students to be served.

<table>
<thead>
<tr>
<th>Agency</th>
<th>Amount not to Exceed</th>
<th># of Schools</th>
<th>School Enrollment</th>
<th>2021-2022 # of Visits¹</th>
<th>2021-2022 Unduplicated Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>Borinquen Health Care Centers</td>
<td>$3,481,000.00</td>
<td>31</td>
<td>25,977</td>
<td>55,495</td>
<td>17,833</td>
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<tr>
<td>Citrus Health Network</td>
<td>$2,227,200.00</td>
<td>19</td>
<td>13,217</td>
<td>31,586</td>
<td>8,914</td>
</tr>
<tr>
<td>Community Health of South Florida</td>
<td>$3,649,000.00</td>
<td>29</td>
<td>26,888</td>
<td>27,472</td>
<td>12,380</td>
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<tr>
<td>Jessie Trice Community Health Center</td>
<td>$4,399,000.00</td>
<td>40</td>
<td>25,065</td>
<td>68,541</td>
<td>19,112</td>
</tr>
<tr>
<td>University of Miami²</td>
<td>$1,027,000.00</td>
<td>9</td>
<td>7,900</td>
<td>18,793</td>
<td>5,312</td>
</tr>
<tr>
<td>Variety Children’s Hospital d/b/a Nicklaus Children’s Hospital</td>
<td>$1,466,800.00</td>
<td>13</td>
<td>8,699</td>
<td>33,548</td>
<td>6,813</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>16,250,000.00</strong></td>
<td><strong>141</strong></td>
<td><strong>107,746</strong></td>
<td><strong>235,435</strong></td>
<td><strong>70,085</strong></td>
</tr>
</tbody>
</table>

¹ Includes all visit types, such as non-routine medication, routine medication, social worker, consultation.
² This provider offers holistic primary care services in addition to the standard school health services provided by other agencies.

Resolution 2023-32 – Health and Wellness: Comprehensive School-based Health
March 13, 2023
During the school year 2021-2022:
- 69 percent of school health visits resulted in students returning to class;
- More than 27,000 school health referrals were made for community follow-up services, mostly related to nursing and mental health needs;
- About 1 in 4 of more than 27,000 screened for BMI received weight follow-up services;
- 15 percent of nearly 25,400 students screened for vision received follow-up services; and
- Nearly 1 in 5 of more than 3,300 students screened for oral health received follow-up services.

For the current 2022-2023 school year, from the start of school through early December 2022, programs have delivered the following services:
- Nearly 52,000 students served through more than 110,000 school health visits;
- About 26,300 BMI screenings; and
- Nearly 24,000 vision screenings.

**Background:** A child’s physical and emotional health and wellness significantly impact learning, behavior, and overall quality of life. Most risk factors for chronic adult diseases, mental health conditions, and social challenges arise in childhood. The Trust’s strategies consider the powerful influence of social determinants and thus Trust investments aim to increase access to services for children who lack health resources and are underinsured or uninsured.

On March 12, 2018, The Children’s Trust board approved funding recommendations from the request for proposals, RFP #2018-01, for comprehensive school health services for a five-year funding cycle. Following a comprehensive review process, the agencies listed above demonstrated their capacity, expertise, and qualifications to continue to provide these services. Their overall performance has met expectations over the past five years. At this time the 5-year funding cycle has completed, but as per the procurement policy, Section 2000, General Purchasing and Procurement Policy, Exemptions to Formal Competitive Procurement Process (G-3), these health-related prevention services provided by the agencies listed above are exempt from The Children’s Trust competitive solicitation process.

**Geographic Area:** Countywide.
The foregoing recommendation was offered by __________ who moved its approval. The motion was seconded by __________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this 13th day of March 2023.

THE CHILDREN’S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY ______________________________

SECRETARY
Approved by County Attorney for form and legal sufficiency ____________________
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-33

Strategic Plan Priority Investment Areas: Health and Wellness: Other Health Services.

Strategic Plan Headline Community Results: Children regularly access medical, dental and behavioral health care.

Recommended Action: Authorization to enter into a purchase agreement with University of Miami Department of Pediatrics to support the Pediatric Mobile Clinic in providing comprehensive health services throughout Miami-Dade County, in a total amount not to exceed $100,000.00, for a term of 12 months, commencing July 1, 2023, and ending on June 30, 2024.

Budget Impact: Funding in the amount of $100,000.00 is allocated for FY 2022-2023 and is projected to be available in FY 2023-2024.

Description of Services: The University of Miami (UM) Pediatric Mobile Clinic (PMC) aims to reduce healthcare disparities by providing comprehensive medical care to underserved children. Furthermore, it promotes a healthy lifestyle through education in the communities served until families can secure permanent, long-term healthcare coverage.

Services provided on the PMC include:

- primary medical care for children in underserved areas and without health insurance or access to medical providers, including linking those in need with medical specialists;
- mental health services for children and families identified to have specific needs;
- prevention, early identification, education and intervention for medical issues and support to reduce preventable diseases;
- assisting parents and caregivers with social services, care management and educational attainment issues to strengthen families and increase self-sufficiency;
- provision of the primary pediatric vaccination series through the SHOTZ-2-GO program, which follows CDC-recommended vaccine schedules to offer children vaccines free of charge with parental consent, in partnership with the Miami-Dade County Public Schools, Florida Department of Health, and the University of Miami Pediatric Mobile Clinic;
- COVID-19 testing and vaccines;
- connection with dental and vision services through a referral network of community-based programs, as well as on-site dental services through partnerships with mobile dental clinic programs;
- telehealth for specialized services and to include caregivers into services;
- multidisciplinary staff provide knowledge, skills, tools and supports to promote self-efficacy so that families can better help themselves on a path to health;
- partnership with developmental specialists at the Mailman Center for Child Development, including Parent Child Interactive Therapy; and
- training and mentoring future health care providers to meet the challenges of serving children who are put at risk based upon their social determinants of health. The goal is to increase the numbers of professionals who will choose careers focused on care for underserved children and families.
During the period of January 2022 to November 2022 the PMC/SHOTZ-2-GO achieved the following:

- 2,310 medical visits with 2,048 unique patients
- More than 461 encounters by the mental health counselor to identify and manage depression, attention-deficit hyperactivity disorder, self-esteem problems, behavioral problems and family violence
- Social services for 1,518 children, including care management, subspecialty referrals, social service agency referrals, food bank referrals, and toy, food and clothing donations
- 275 immunization drives that resulted in:
  - 17,330 vaccines administered
  - 7,330 children and adults immunized
  - 1,317 people immunized with a COVID-19 vaccine (first dose, second dose and boosters)
- Partnered with Miami-Dade County Public Schools to support 213 schools with low immunization compliance located in 51 ZIP codes
- Partnered with Florida Department of Health to identify areas with low immunization
- 337 telehealth/tele-mental health encounters
- 439 children were tested for COVID-19
- Participated in 35 community events providing immunizations, testing, COVID vaccination, and health education (i.e., The Children’s Trust Family Expos, Miami Consortium of Latin American Consulates’ events, the Mexican American Council Health and Financial Fairs, The Farmworker Association of Florida health and back-to-school and food fairs, Homestead Farmworker Association health fairs, city governments’ back-to-school events and health fairs, Juneteenth Celebration at Belafonte TACOLCY Center, vaccine initiative at the Asociación Campesina de Florida City, Lotus House health fair, Celebracion Dia del Niño, Church World Services, Allapattah Community Fair, UM Department of Community Service (DOCS) health fairs, Le Jardin community fairs, FDOH Bounty of Health Summer Bash, and Jackson community health fairs).

**Background:** During May 2020, through the emergency funding authority provided by procurement policy 2009, The Children’s Trust provided $200,000.00 to the University of Miami Pediatric Mobile Unit during the onset of COVID-19 for testing services when access to COVID testing for youth was scarce in Miami-Dade. The COVID-19 pandemic further exacerbated and exposed increasing challenges to children’s healthcare access and disparities among underserved communities. Funding was reduced to $100,000 in 2022, as the pandemic continued. It is recommended that the UM PMC services, as described herein, be continued for an additional year at $100,000.00 through this resolution.

Per the procurement policy, Section 2000, General Purchasing and Procurement Policy, Exemptions to Formal Competitive Procurement Process (G-3), to fund youth primary health services, COVID-19 testing, vaccinations and school-required immunizations to support students attending school safely, these health-related prevention services provided by the University of Miami Department of Pediatrics are exempt from The Children’s Trust competitive solicitation process.

**Geographic Area:** Countywide with a focus on under-served communities.
The foregoing recommendation was offered by __________ who moved its approval. The motion was seconded by __________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **13th day of March 2023.**

THE CHILDREN’S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _______________________________

SECRETARY

Approved by County Attorney for form and legal sufficiency __________________.
The Children’s Trust Board Meeting

March 13, 2023

Resolution 2023-34


Strategic Plan Headline Community Results: Children regularly access medical, dental and behavioral health care services; children are ready for kindergarten; and students are succeeding academically.

Recommended Action: Authorization to negotiate and execute a contract with Miami Lighthouse for the Blind and Visually Impaired, Inc., for a comprehensive vision program, for a term of 12 months, commencing July 1, 2023, and ending June 30, 2024, in a total amount not to exceed $500,000.00.

Budget Impact: Funding in the amount of $500,000.00 for this resolution is allocated for FY 2022-2023 and projected to be available in FY 2023-2024.

Description of Services: The comprehensive vision program, implemented by Miami Lighthouse for the Blind and Visually Impaired, Inc. (MLB), provides free eye examinations and prescription eyeglasses for preschool and school-age children who are financially disadvantaged. The primary goals are early detection of vision impairments, facilitating access to vision care, and promoting optimal visual functioning to ensure students succeed academically and socially.

Services are delivered using instant vision program (IVP) and the in-office voucher program. For the IVP, four mobile clinics visit various schools to serve students referred by Miami-Dade County Public Schools, Trust-funded school-based health staff, and parents. The in-office voucher program provides services through vouchers dispensed by MLB and are accepted by local participating optometrists.

This contract is paid on a unit cost basis of $92.00 per exam, which leverages the resources needed to provide free eyeglasses when indicated. This unit cost is a reduction from the actual cost of $181.00 per exam since MLB leverages $750,000.00 from other sources, including The Miami Foundation, the Florida Department of Health, and the Dr. John T. MacDonald Foundation. Based on the contracted unit cost and total allocation, services are available for 4,248 children, but typically more are served using the leveraged funding. In the first five months of the 2022-2023 school year, MLB has conducted more than 3,000 eye examinations in Miami-Dade County.

The recommended funding amount represents an increase of $100,000.00 from the prior year's amount to serve an additional 1100 participants. This program has experienced a significant increase in demand for vision exams as shown in the five-month data below, which represents 71 percent of their annual target. At this rate, it is anticipated that close to 2200 eligible participants will go without vision services during the upcoming school year. The additional funds, along with leveraged funding from other sources, are needed to serve these eligible participants.
<table>
<thead>
<tr>
<th>Contract Year</th>
<th>Vision Services</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021-2022</td>
<td>Eye examinations completed</td>
<td>4,793</td>
</tr>
<tr>
<td></td>
<td>Eyeglasses provided</td>
<td>2,792</td>
</tr>
<tr>
<td>2022-2023 (first 5 months)</td>
<td>Eye examinations completed</td>
<td>3,009</td>
</tr>
<tr>
<td></td>
<td>Eyeglasses provided</td>
<td>1,606</td>
</tr>
</tbody>
</table>

**Background:** Vision impacts a child’s physical, cognitive and social development, and good vision predicts better academic achievement for school-age children. Early identification of vision problems is critical to a child’s health and school outcomes. School-based health programming includes regular vision screenings to identify potential deficits, which are conducted in alignment with the Florida Department of Health requirements for vision screenings for students in grades K, 1, 3, and 6. The Children’s Trust has funded MLB to provide vision follow-up services since 2006.

Per The Children’s Trust’s procurement policy section 2000, General Purchasing and Procurement Policy, Exemptions to Formal Competitive Procurement Process (G-3), health services involving examination, diagnosis, and treatment are exempt from a formal competitive procurement process and therefore do not require a formal solicitation.

**Geographic Area:** Countywide.

The foregoing recommendation was offered by ___________ who moved its approval. The motion was seconded by ___________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this 13th day of March 2023.

THE CHILDREN’S TRUST

MIAMI-DADE COUNTY, FLORIDA

BY ________________________________

SECRETARY

Approved by County Attorney for form and legal sufficiency ____________________

Resolution 2023-34– Health and Wellness: Comprehensive School-based Health, Vision Services (Miami Lighthouse for the Blind and Visually Impaired, Inc.)
March 13, 2023

26
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-35

Strategic Plan Priority Investment Area: Health and Wellness: Community-based oral health services.

Strategic Plan Headline Community Results: Children regularly access medical, dental and behavioral health services; children are ready for kindergarten; and students are succeeding academically.

Recommended Action: Authorization to negotiate and execute contracts with three providers, identified herein, to deliver oral health preventive services, in a total amount not to exceed $548,014.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024.

Budget Impact: Funding in the amount of $548,014.00 for this resolution is projected to be available in FY 2023-2024.

Description of Services: The Children’s Trust community-based oral health preventive services build upon the oral health screenings conducted by school nurses. The agencies listed below provide oral health education and prevention services for uninsured and underinsured preschool and elementary-aged children attending Children’s Trust-affiliated early child care centers, after-school and summer programs, and Women, Infant and Children (WIC) offices. Services are provided on-site at program locations where children attend. Parental consent and engagement are obtained in collaboration with the agencies operating the direct service programs for children. Required service components are listed below, with all children receiving the first two components, and the remaining three offered if needed.

1. Oral health education and counseling
2. Screening for oral diseases
3. Fluoride varnish application
4. Dental sealants
5. Referrals for connection to a dental home for comprehensive continuity of care and any needed restorative services

The table below shows the numbers served last year. These services took place in Trust-affiliated child care centers, WIC offices and Trust-funded youth development. From October 1, 2021, through September 30, 2022, 374 children received 1,130 sealants.

From August 1, 2021, through September 30, 2022, * 2,883 children were served:

<table>
<thead>
<tr>
<th>Agency</th>
<th>Recommended Amount not to Exceed</th>
<th>2021-2022* Contracted # Children</th>
<th>2021-2022* Actual # Children</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Health of South Florida</td>
<td>$190,000.00</td>
<td>1,361</td>
<td>846</td>
</tr>
<tr>
<td>Florida Department of Health in Miami-Dade</td>
<td>$190,787.00</td>
<td>2,100</td>
<td>1330</td>
</tr>
<tr>
<td>Jessie Trice Community Health System, Inc.</td>
<td>$167,227.00</td>
<td>778</td>
<td>707</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td><strong>$548,014.00</strong></td>
<td><strong>4,239</strong></td>
<td><strong>2,883</strong></td>
</tr>
</tbody>
</table>

*2021-2022 contract had a 14-month contract term.
Last year, although more screenings were completed than during the previous year, the numbers served continued to be negatively impacted by illness and restrictions to services caused by the COVID-19 pandemic. However, historical performance in earlier years of the funding cycle has met expectations.

**Background:** Tooth decay is one of childhood’s most common chronic diseases. If left untreated, it can lead to severe infection, and complex treatments with negative implications for routine behaviors like eating, speaking and school performance. According to the Centers for Disease Control and Prevention’s 2019 Oral Health Surveillance report, tooth decay was 17 percent among 6 to 11-year-olds and 57 percent among 12 to 19-year-olds. One study found children with poor oral health status were nearly three times more likely to miss school due to dental pain, and absences caused by pain were associated with more unsatisfactory school performance. Children growing up in households with limited economic resources, underserved and uninsured minority populations suffer the most from dental disease and often lack access to proper treatment.

On January 22, 2019, The Children’s Trust board approved the funding recommendations for the request for proposals, RFP #2018-15, for oral health education and preventive services for a five-year funding cycle. Following a comprehensive review process, the agencies listed above demonstrated their capacity, expertise, and qualifications to continue to provide the services. Additionally, there is a continued demand for this service. Therefore, all three agencies are recommended for continued services although the 5-year funding cycle has completed.

Per the procurement policy, Section 2000, General Purchasing and Procurement Policy, Exemptions to Formal Competitive Procurement Process (G-3), these health-related prevention services provided by the three agencies noted above are exempt from The Children’s Trust competitive solicitation process.

**Geographic Area:** Countywide with a focus on high-need neighborhoods and settings to reach the intended populations.

The foregoing recommendation was offered by ____________ who moved its approval. The motion was seconded by ____________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **13th day of March 2023.**

THE CHILDREN’S TRUST  
MIAMI-DADE COUNTY, FLORIDA

BY ____________________________  
SECRETARY

Approved by County Attorney for form and legal sufficiency ______________________
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-36

**Strategic Plan Priority Investment Area:** Health & Wellness: Injury Prevention Education

**Strategic Plan Headline Community Results:** Children regularly access medical, dental and behavioral health care services; and children are supported by nurturing and involved parents.

**Recommended Action:** Authorization to negotiate and execute a contract with the Public Health Trust of Miami-Dade County, d/b/a Jackson Health System, in partnership with the University of Miami Miller School of Medicine, to implement Miami’s Injury Free Coalition for Kids, in a total amount not to exceed $445,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024.

**Budget Impact:** Funding in the amount of $445,000.00 for this resolution is projected to be available in FY 2023-2024.

**Description of Services:** The Children’s Trust funds the Public Health Trust of Miami-Dade County d/b/a Jackson Health System (PHT) for countywide injury prevention and education services, provided by the PHT and the University of Miami Miller School of Medicine (UM). These services aim to reduce unintentional child and youth injuries through multi-lingual, interactive services. Services are provided virtually and in-person at early learning centers and schools and in the “Injury Free” mobile unit which has an interior built out to demonstrate common home safety issues. Services include trainings for Trust-funded providers, parents, caregivers, and youth; public awareness through a dedicated website; the mobile unit participation at community events; and articles published in The Children’s Trust Parenting Our Children newsletter. PHT serves as The Children’s Trust’s and the community’s expert on child safety.

With the launch of an updated mobile unit few years ago and the lifting of pandemic restrictions in early 2022, the PHT offered more in-person trainings, while continuing virtual offerings to meet the interests of participants during fiscal year 2021-2022. From October 1, 2021, through September 30, 2022, the PHT provided 432 trainings attended by 1,749 staff members, parents, caregivers, and youth.

The "Injury Free” mobile unit travels throughout Miami-Dade County for events and scheduled visits with agencies funded by The Children’s Trust. Social distancing and sanitation protocols continue, including limiting the number of guests allowed onto the bus at one time, sanitizing after each room is used, and nightly disinfection. The bus is equipped with an interior that provides hands-on education through simulated learning in home and passenger safety topics. Common safety hazards are displayed in the mobile unit, and visitors are provided with opportunities to identify, correct and take action to eliminate risks. Visitors learn through verbal, visual and physically interactive exercises and media. The mobile unit is staffed with injury prevention experts fluent in English, Spanish and Haitian Creole. On-site training is offered when groups are too large for the mobile unit and online training is not feasible.
Contracted services include:

1. Direct injury prevention education for caregivers, providers and youth, including:
   a. home safety with parents, caregivers and providers;
   b. child passenger safety through car seat/booster inspections, training of parents in the use and provision of car seats/boosters;
   c. teen driving safety for parents and teens; and
   d. targeted home safety assessments with home visitors.

2. Capacity-building to enable Miami-Dade County residents and stakeholders to increase injury prevention knowledge and advocate for change, including:
   a. training certified Child Passenger Safety Technicians;
   b. Asking Saves Lives (ASK) social media campaign to encourage parents and teens to ask if a gun is accessible in the home or other location where children will play and visit; and
   c. safety education for child care professionals.

3. Awareness efforts through communications, including:
   a. participation in The Children’s Trust’s media and educational outlets, such as print, digital, television and radio appearances; and
   b. development of an Injury Free Coalition social media presence to educate, highlight new and emerging risks, and focus on local South Florida issues.

The PHT leadership includes four doctors under the Program Director’s leadership with specializations in pediatric medicine, pediatric injury and pediatric surgery, with a vision to:

• amplify reach and effectiveness by giving the public the same messages from multiple sources at the same time to improve communication, education and training;
• increase funding/grant monies by implementing more data surveillance, and research efforts; and
• expand the program’s footprint by getting more involved with health care systems and policymaking.

Background: The Injury Free Coalition for Kids (the Coalition) is among the country’s most effective injury prevention models. It is a national program developed with funding from the Robert Wood Johnson Foundation and comprises hospital-based, community-oriented programs whose efforts are anchored in research, education and advocacy. Currently, more than 30 cities house institutions that participate in the Coalition nationally. The Children’s Trust has funded the local coalition, made up by the PHT and UM, since 2006.

Unintentional injuries are a leading cause of emergency room visits, hospitalizations and death among children in the United States. In 2020 in Miami-Dade County, 32,622 emergency room visits by children and youth, ages 0-19 years, were due to unintentional injuries. That same year, there were 653 hospitalizations and 47 deaths of children due to unintentional injuries.

Injuries can lead to physical, cognitive and emotional trauma, school absences, performance impairment, and family and financial stress. While they vary by age, the primary causes of severe and fatal child injuries are motor vehicle crashes, pedestrian and cycling injury, drowning, poisoning or overdose, and strangulation or suffocation. Common injuries, sometimes severe, include falls, burns, sports/concussion injuries and injuries to mental health (e.g., bullying). Families often need help to reduce the risk of choking, burns, dehydration, tip-over injuries and lacerations. Education must be ongoing to address the growing community and its evolving needs.
The recommended funding amount represents an increase of $37,000 from the prior year’s amount. This program’s operational cost has increased over the past years. In addition, staff salary adjustment was necessary to ensure retention.

The table below includes the 2021-2022 trainings for Trust-funded provider staff members, parents, caregivers and youth.

<table>
<thead>
<tr>
<th>Training Activity</th>
<th>Number of Sessions</th>
<th>Number of Participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cardiopulmonary Resuscitation (CPR)</td>
<td>2</td>
<td>12</td>
</tr>
<tr>
<td>Car Passenger Safety (CPS) Certification</td>
<td>2</td>
<td>16</td>
</tr>
<tr>
<td>Car Seat Inspection</td>
<td>100</td>
<td>324</td>
</tr>
<tr>
<td>Customized Safety Training</td>
<td>15</td>
<td>153</td>
</tr>
<tr>
<td>Home Safety Training</td>
<td>140</td>
<td>470</td>
</tr>
<tr>
<td>Passenger Safety</td>
<td>142</td>
<td>491</td>
</tr>
<tr>
<td>Poison Safety</td>
<td>12</td>
<td>93</td>
</tr>
<tr>
<td>Teen Driver/Passenger Safety</td>
<td>4</td>
<td>51</td>
</tr>
<tr>
<td>Water Safety</td>
<td>15</td>
<td>139</td>
</tr>
<tr>
<td><strong>All</strong></td>
<td><strong>432</strong></td>
<td><strong>1,749</strong></td>
</tr>
</tbody>
</table>

Per the procurement policy, Section 2000, General Purchasing and Procurement Policy, Exemptions to Formal Competitive Procurement Process (G-3), these health-related prevention services provided by the Public Health Trust of Miami-Dade County d/b/a Jackson Health System, in partnership with the University of Miami Miller School of Medicine, are exempt from The Children’s Trust competitive solicitation process.

**Geographic Area:** Countywide.

The foregoing recommendation was offered by ____________ who moved its approval. The motion was seconded by ____________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this 13th day of March 2023.

THE CHILDREN’S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY________________________

SECRETARY

Approved by County Attorney for form and legal sufficiency ________________
The Children’s Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-37

<table>
<thead>
<tr>
<th>Strategic Plan Priority Investment Area:</th>
<th>Community awareness and advocacy: Cross-funder collaboration of goals, strategies and resources; and youth development.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Plan Headline Community Results:</td>
<td>Students succeed academically; children behave appropriately in school, homes and communities; and youth successfully transition to adulthood.</td>
</tr>
<tr>
<td>Recommended Action:</td>
<td>Authorization to amend resolution #2022-61 and the current funder collaboration agreement with Key Biscayne Community Foundation, with a contract term of October 1, 2022, to September 2023, to increase the contract amount by $75,000.00 for the launch of an additional Fab Lab Miami site, for a new total contract amount not to exceed $200,000.00. Additionally, authorization to renew, negotiate and execute a contract with Key Biscayne Community Foundation, in an amount not to exceed $125,000.00, for the contract term October 1, 2023, to September 30, 2024.</td>
</tr>
<tr>
<td>Budget Impact:</td>
<td>Funding in the amount $200,000.00 for this resolution is available in FY 2022-2023 and is projected to be available in FY 2023-2024.</td>
</tr>
</tbody>
</table>

Description of Services: Fab Lab Miami offers engaging programming in underserved neighborhoods around digital fabrication and other STEAM-related activities so youth can play, create, learn, mentor, and invent. Students learn by designing and creating objects of personal interest or import and work in the following areas: 3D printing, vinyl cutting, laser cutting, coding, robotics, electronics, science experiments and design software. Students go through a cycle of imagination, design, prototyping, reflection, and iteration as they find solutions to challenges or bring their ideas to life. The program also utilizes local professionals to assist them in connecting the activities with relevant STEAM academic courses and future careers.

Fab Lab Miami initially launched as a mobile program, delivering programming to sites on a rotational basis. The need for a permanent location for programming became quickly apparent. Through a partnership with the Belafonte Tacolcy Center, Fab Lab Miami was able to transform a computer lab into a permanent makerspace and was granted permission to use the space full time, free of charge. Programming is offered at the permanent makerspace as well as at partner sites. Fab Lab Miami partners with existing after-school and summer programs and schools to offer its signature six to nine-week program, and on and off-site workshops.

Additional funding is requested through this resolution to expand the Fab Lab Miami makerspace and STEAM programming to the southern section of Miami-Dade County in Homestead/Florida City. Since a significant economic industry in this region is agriculture, this Fab Lab Miami expansion will emphasize agrotechnology. Agrotechnology uses agriculture, horticulture, and aquaculture technology to improve yield, efficiency and profitability. Agrotechnology can involve products, services or applications derived from agriculture that enhance various input/output processes.

Fab Lab Miami consults with experts in the local agrotechnology field for ideas for relevant programming for youth. Fab Lab Miami seeks to expand programming to Homestead and add
pertinent programming element that correlates with the current trend of agriculture development within the Homestead infrastructure. Fab Lab Miami currently provides programming that encourages students to explore technology through digital fabrication, and agrotechnology goes hand in hand with the mission of Fab Lab Miami. The following ideas may be incorporated into programming: building vertical gardens with 3D printers, printing gardening tools and supplies in 3D, creating wireless sensors for watering filtration systems (where sensors monitor technical variables including temperature, carbon dioxide, oxygen, lighting, humidity, nutrient concentration, pH, pest control, irrigation and harvesting), coding for mobile application development, the creation of a farm-to-table initiative for community partners, and creating technology-centered solutions for local agriculture businesses.

A host site for the Homestead/Florida City permanent makerspace has been identified at Phichol Williams Community Center (PWCC), a site being utilized by Gang Alternative, Inc., a Trust-funded community-based organization. Gang Alternative will host Fab Lab as an enrichment partner based at the center.

Fab Lab Miami will also partner with Branches of South Florida, Touching Miami with Love, EnFamilia and other partners to engage after-school and summer program participants.

**Background:** Fab Lab Miami is an effort by the Key Biscayne Community Foundation to expand access to STEAM for children in Miami-Dade’s underserved neighborhoods. The Key Biscayne Community Foundation, Himan Brown Charitable Trust, Fa Bene Foundation, and an anonymous donor invest a combined total of $260,000.00 annually for the Liberty City location. For the new Fab Lab location in South Dade, the following funders are collaborating to pool investment for this project: Key Biscayne Community Foundation, the Frederick A. DeLuca Foundation, Ocean Reef Community Foundation, and the Kirk Foundation. Together, they have committed a total of $230,000.00 (both monetary and in-kind) for the South Dade project, pending the approval of each of their respective boards. For every dollar The Children’s Trust invests in this initiative, $2.50 in direct funding will be leveraged in return.

This investment also complements The Children’s Trust’s match contract with the Miami-Dade County Public Library System, bringing mobile STEAM opportunities directly into communities. Funding both initiatives allow for scale at a faster rate. Because the Fab Lab’s offerings can also be mobile, there is an opportunity to move the lab to other Trust-funded providers’ sites in future years.

Per the procurement policy, section 2006 Match Funding and Funder Collaboration, the negotiation and execution of a funder collaboration contract are exempt from the competitive solicitation process. Renewal of match and funder collaboration funding beyond the initial contract term is at the sole discretion of The Children’s Trust and shall be contingent upon satisfactory performance evaluations, quality program results, outcome achievements, availability of funding, and an ability to maintain the underlying primary funding source(s). Given the continued success of the project, this resolution seeks to renew this funder collaboration for a fifth year.

**Geographic Area:** Countywide, with a focus on Liberty City/Brownsville and Homestead/Florida City
The foregoing recommendation was offered by ________ who moved its approval. The motion was seconded by ________ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this 13th day of March, 2023.

THE CHILDREN’S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _____________________________

SECRETARY

Approved by County Attorney for form and legal sufficiency ______________________
Mission: To inspire and nurture the pursuit of coursework and careers in STEAM through a maker-driven, hands-on experience with digital fabrication and STEAM activities.

STEAM Activities
Coding | Robotics | Electronics | CAD
3D Printing | Laser & Vinyl Cutting

Program Summary
- Weekly Programming with Partners - Fab Lab Miami served students from Phyllis Wheatley Elementary School, Miami Children’s Initiative, Primer Microschool, Omega School, and Belafonte TACOLCY Center.
- STEAM Coalition meetings were convened at the makerspace.
- Field trips & workshops were held with partners such as the Girl Scouts.
- A female iTech Magnet School student has continuously and successfully interned at Fab Lab Miami since her participation in the Summer Youth Internship Program.
- College & Career Readiness - A STEM Career Coach works one-on-one with local high school students on STEM career pathways.

Expanding STEAM Makerspace
Fab Lab Miami is planning to expand its makerspace program to South Dade with another location by the end of 2023.

Program Results
- 27% increase in student desire to do more STEM activities in the future.
- 80% of students feel confident working with peers in a group on STEM projects.
- 81% of students feel comfortable with the tools they were exposed to during the program.

www.fablabmiami.org
6161 NW 9th Avenue
info@fablabmiami.org
Media Report
January-February 2023
Website Analytics – Pageviews

<table>
<thead>
<tr>
<th>TheChildrensTrust.org</th>
<th>2022</th>
<th>vs.</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>113,833</td>
<td></td>
<td>55,122</td>
</tr>
<tr>
<td>February</td>
<td>168,404</td>
<td></td>
<td>87,310</td>
</tr>
</tbody>
</table>

Media Stories

Jan 1
ABC 17 (Missouri)
The Trust is mentioned as a funder of New Jerusalem Baptist Church and the “MicroSociety” program. Click Here

Jan 2
Miami Community Newspapers
The Trust is mentioned as a past winner of The Spirit of Community Award for its exemplary advocacy and civic engagement honoring MLK. Click Here

Jan 4
El Nuevo Herald (Spanish)
Thanks to The Trust’s Thrive By 5 scholarship the De Paz family was able to receive access to quality child care at a low cost. Click Here

Jan 9
ArcaMax
Story highlights The Trust’s financial support of a midwives mobile clinic in collaboration with Humana Healthy Horizons. Click Here

Jan 10
NBC Miami
On-air mention of The Trust’s Parent Club early learning program.
Click to Watch On-air Mention
Jan 16
Miami's Community Newspapers
The Trust is mentioned as a sponsor of a South Florida Youth Symphony concert at the Fairchild Tropical Botanic Garden. Click Here

Jan 19
Miami’s Community Newspapers
Photo gallery of Community News Breakfast with The Children’s Trust Founding Chair David Lawrence and President & CEO James Haj. Photo Gallery

Jan 20
MiamiLaker.com
The Children’s Trust Parent Club and READy, Set, Go! Miami workshops were listed for January’s Miami Lakes Library programs. Click Here

Jan 22
WQCS 88.9 FM (Treasure Coast)
The story mentions The Children’s Trust board members appointed by the governor. Click Here

Jan 23
Miami’s Community Newspapers
Recap of Community News Breakfast with The Children’s Trust Founding Chair David Lawrence and President & CEO James Haj. Click Here

Jan 24
Afterschool Snack blog
YAC along with The Trust was mentioned to celebrate Jamora Arroyo-Jefferson (YAC member) as part of the latest Youth Afterschool Ambassadors. Click Here

Jan 24
WSVN 7
Trust President & CEO James Haj raises brand awareness on WSVN-7 of Trust after-school and summer programs and 211 hotline. Click to Watch On-air Mention
Feb 03
*Miami Herald*
The Children's Trust was featured for its Thrive By 5 scholarship initiative, which provides access to high-quality early learning opportunities for children. [Click Here](#)

Feb 03
*Yahoo News*
The Children's Trust was featured for its Thrive By 5 scholarship initiative, which provides access to high-quality early learning opportunities for children. [Click Here](#)

Feb 10
*CBS Miami*
Mention of The Trust's President & CEO James Haj for his induction into the Miami-Dade County Public Schools Alumni Hall of Fame. [Click Here to Watch](#)

Feb 13
*Miami Community Newspapers*
Highlights Trust President & CEO James Haj for his induction into the Miami-Dade County Public Schools Alumni Hall of Fame. [Click Here](#)

Feb 17
*News@The U (University of Miami newspaper)*
The Trust is mentioned in the article “Linda Ray Intervention Center extends hours, expands support” for its support of the center. [Click Here](#)

Feb 22
*Broadway World*
Young Talent Big Dreams, sponsored by The Trust, is highlighted in the article, “YOUNG TALENT BIG DREAMS Returns in Search of Miami’s Top Talent!” [Click Here](#)
Feb 22
*Diario Las Americas (Spanish)*
The article, “Locust Projects Art Space turns 25,” in *Diario Las Americas*, recognizes The Trust among supporters of The Locust Projects, Miami’s oldest alternative arts space. [Click Here](#)

Feb 25
*Broadway World*
This article highlights Trust-sponsored Miami-Dade County Department of Cultural Affairs All Kids Included initiative’s new sensory inclusive access symbol. [Click Here](#)

Feb 27
*The Incredible Years Blog*
The Trust was mentioned as a funder of University of Miami’s Family First program. [Click Here](#)

Feb 28
*Miam Today*
The Trust is highlighted as a partner of the 13 annual Young Talent Big Dreams competition held at Miracle Theatre. [Click Here](#)
Social Media at a Glance

<table>
<thead>
<tr>
<th></th>
<th>FOLLOWERS</th>
<th>IMPRESSIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>FACEBOOK</td>
<td>53K</td>
<td>2M</td>
</tr>
<tr>
<td>TWITTER</td>
<td>5K</td>
<td>15K</td>
</tr>
<tr>
<td>INSTAGRAM</td>
<td>14K</td>
<td>77K</td>
</tr>
<tr>
<td>LINKEDIN</td>
<td>6K</td>
<td>29K</td>
</tr>
</tbody>
</table>

Top performing posts from Facebook

1. **The Children's Trust**
   - **Engagement**: 326
   - **Reactions**: 36
   - **Comments**: 1
   - **Shares**: 2
   - **Post Link Clicks**: 287

2. **The Children's Trust**
   - **Engagement**: 211
   - **Reactions**: 28
   - **Comments**: 5
   - **Shares**: 0
   - **Post Link Clicks**: —

3. **The Children's Trust**
   - **Engagement**: 121
   - **Reactions**: 55
   - **Comments**: 1
   - **Shares**: 9
   - **Post Link Clicks**: 2

4. **The Children's Trust**
   - **Engagement**: 117
   - **Reactions**: 34
   - **Comments**: 6
   - **Shares**: 2
   - **Post Link Clicks**: —

5. **The Children's Trust**
   - **Engagement**: 114
   - **Reactions**: 29
   - **Comments**: 0
   - **Shares**: 1
   - **Post Link Clicks**: —

Congratulations to James R. Higginbotham, president & CEO of The Children’s Trust, on being inducted into the Miami-Dade County Hall of Fame.

We are excited to announce this year’s Champions for Children honorees. The Children’s Trust Champions for Children...
### Top performing posts from Instagram

<table>
<thead>
<tr>
<th>Post Description</th>
<th>Total Engagements</th>
<th>Likes</th>
<th>Comments</th>
<th>Saves</th>
</tr>
</thead>
<tbody>
<tr>
<td>Congratulations to @blijhsj, president &amp; CEO of The Children’s Trust on being inducted into the @_dimaschools...</td>
<td>154</td>
<td>152</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Does your little one have a reading goal this year? The Children’s Trust Books for Free drives and donation bins are...</td>
<td>152</td>
<td>141</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>Celebrating 30 years of excellence and the largest of its kind in the nation. What an incredible way to celebrate Dr...</td>
<td>94</td>
<td>85</td>
<td>6</td>
<td>3</td>
</tr>
<tr>
<td>We are excited to announce this year’s Champions For Children honorees. The Children’s Trust Champions for Childr...</td>
<td>88</td>
<td>80</td>
<td>7</td>
<td>1</td>
</tr>
<tr>
<td>The Trust staff celebrated #BlackHistoryMonth with the sounds and taste of African American Notory...</td>
<td>73</td>
<td>70</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>

### Top performing posts from Twitter

<table>
<thead>
<tr>
<th>Post Description</th>
<th>Total Engagements</th>
<th>Likes</th>
<th>@Replies</th>
<th>Retweets</th>
<th>Post Link Clicks</th>
<th>Other Post Clicks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trust board members [@CommitToCH], Gilda Ferandez &amp; Trust staff participated in @KathyFostfund’s Human Trafficking...</td>
<td>99</td>
<td>17</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>81</td>
</tr>
<tr>
<td>Congratulations to @jameskirk, president &amp; CEO of The Children’s Trust on being inducted into the @MDGPS Hall of Fame...</td>
<td>64</td>
<td>22</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Grants must work cohesively to ensure kids and families are thriving. The partnership between The Trust and @MDGPS...</td>
<td>45</td>
<td>17</td>
<td>0</td>
<td>3</td>
<td>2</td>
<td>25</td>
</tr>
<tr>
<td>We are excited to announce this year’s Champions For Children honorees. Join us to honor them. For tickets &amp; sponsorships...</td>
<td>32</td>
<td>4</td>
<td>1</td>
<td>5</td>
<td>2</td>
<td>20</td>
</tr>
<tr>
<td>Today we honor the 17 lives lost in the Parkland, Florida shooting on February 14, 2018, at Marjory Stoneman Douglas High School 5 years ago. Forever gone, but never forgott...</td>
<td>28</td>
<td>8</td>
<td>0</td>
<td>7</td>
<td>0</td>
<td>13</td>
</tr>
</tbody>
</table>
## Top performing posts from LinkedIn

<table>
<thead>
<tr>
<th>Post Description</th>
<th>Total Engagements</th>
<th>Reactions</th>
<th>Comments</th>
<th>Shares</th>
<th>Post Clicks (AH)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Congratulations to James Haj President &amp; CEO of The Children’s Trust on being inducted into the Miami-Dade County...</td>
<td>1,035</td>
<td>74</td>
<td>1</td>
<td>1</td>
<td>953</td>
</tr>
<tr>
<td>Today, we celebrated 15 years of excellence at the The Student Success Project w/ 5000 Role Models of Excellence Project Annual...</td>
<td>679</td>
<td>85</td>
<td>1</td>
<td>3</td>
<td>590</td>
</tr>
<tr>
<td>The Children’s Trust Associates Director of Public Policy had the opportunity to join the Greater Miami Chamber of Commerce...</td>
<td>509</td>
<td>38</td>
<td>0</td>
<td>1</td>
<td>478</td>
</tr>
<tr>
<td>Collaboration is key amongst funders and programs for a better Miami-Dade! Thank you Malou C. Harrison, PhD and Miami...</td>
<td>413</td>
<td>75</td>
<td>5</td>
<td>2</td>
<td>335</td>
</tr>
<tr>
<td>The Trust is proud to continue celebrating 20 years of supporting Miami-Dade’s children and families. Today, Miami...</td>
<td>396</td>
<td>75</td>
<td>5</td>
<td>4</td>
<td>314</td>
</tr>
</tbody>
</table>